

## Message Text

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44

ACTION EUR-12

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FM AMEMBASSY BRUSSELS

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 7978

C O N F I D E N T I A L BRUSSELS 09230

E.O. 11652: GDS

TAGS: BEXP, BTIO, BE

SUBJECT: TRADE OPPORTUNITY: NATO TENDER: INTENTION TO CALL  
FOR BIDS FOR TELEGRAPH AUTOMATIC ROUTING EQUIPMENT INTERFACE  
UNITS

1. NATO INTEGRATED COMMUNICATIONS SYSTEM AGENCY (NICSMA)  
HAS ISSUED AN OFFICIAL NOTIFICATION OF INTENT TO CALL FOR  
BIDS FOR THE SUPPLY OF TSEC/KW7 INTERFACE UNITS. NICSMA ASKS  
FOR A LIST OF QUALIFIED AND CERTIFIED FIRMS WHICH WOULD BE  
INTERESTED IN RECEIVING AN INVITATION FOR BID FOR THIS PROJECT.  
THIS LIST WAS TO BE SUBMITTED TO NICSMA NOT LATER THAN 15  
SEPTEMBER 1976. ANNOUNCEMENT OF THIS INTENT TO CALL FOR BIDS,  
HOWEVER, WAS NOT RECEIVED BY EMBASSY UNTIL 21 SEPTEMBER. EMBASSY  
HAS ASKED NICSMA TO TEXTEND THE PERIOD DURING WHICH US COMPANIES  
CAN BE INCLUDED ON THE APPROVED LIST FOR RECEIVING INVITATIONS  
FOR BID. NICSMA (MR. JAMINE) HAS AGREED TO EXTEND ITS DEADLINE  
FOR US UNTIL SEPTEMBER 30. INVITATIONS FOR BID WILL BE ISSUED  
IMMEDIATELY THEREAFTER (CLASSIFIED NATO RESTRICTED).

2. COMMERCE IS URGENTLY REQUESTED TO SUPPLY EMBASSY AND/OR  
NICSMA, NATO, WITH THIS LIST ASAP. THE ADDRESS FOR SUBMISSION  
OF THE LIST IS: NICSMA, NATO, RUE DES SOLS 9, 1000 BRUSSELS,  
BELGIUM (ATTENTION: CHIEF, CONTRACTING BRANCH). REFERENCE IS  
CB/1976-5063CCS.

3. WHEN NATO MANUAL TAPE RELAY CENTERS ARE REPLACED BY TELE-  
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GRAPH AUTOMATIC ROUTING EQUIPMENT (TARE), CRYPTOGRAPHIC EQUIP-

MENT AT PRESENT INSTALLED ON USER CIRCUITS WILL BE RECONFIGURED TO OPERATE INTO THE TARE. OF THESE, TSEC/KW7 CANNOT INTERFACE DIRECTLY WITH THE TARE, AND A NEW INTERFACE UNIT IS REQUIRED. THIS UNIT MUST FUNCTION BETWEEN THE NATO TSEC/KW7 CRYPTOGRAPHIC EQUIPMENT AND THE TARE AND WILL BE LOCATED WITH THE TSEC/KW7 CRYPTOGRAPHIC EQUIPMENT AND THE TARE AND WILL BE LOCATED WITH THE TSEC/KW7 IN A CRYPTOGRAPHIC ROOM SEPARATE FROM THE TARE. IT WILL OPERATE AT 50 OR 75 BAUDS, ITA NO. 2, IN THE PLAIN TEXT CONNECTION TO THE TARE. UNIT IS REQUIRED TO PROVIDE CORRECT INTERFACE CONDITIONS TO BOTH THE TARE AND THE CRYPTO EQUIPMENT AND IS TO CONTAIN SUCH LOGIC ELEMENTS AS ARE REQUIRED FOR CRYPTO PHASING, INTERPRETATION OF ALARMS AND PROVISION FOR STATUS SIGNALS TO THE TARE. UNIT SHALL PROVIDE FOR BOTH SIMPLEX AND DUPLEX MODES OF OPERATION AND SHALL INTERFACE TARE VIA AN EIGHT-WAY (SCREENED) CABLE, USING 6-VOLT/1MA SIGNALLING LEVELS. CONNECTION TO THE TSEC/KW7 WILL BE VIA 32-WAY (SCREENED) CABLES WITH PLUG/SOCKET CONNECTORS. INTERFACE UNIT WILL CONTAIN ALL NECESSARY POWER SUPPLIES AND OPERATE FROM THE STATION MAINS SUPPLY IN THE RANGE OF 115 VAC PLUS 10 PERCENT - 15 PERCENT, 230 VAC PLUS 10 PERCENT - 15 PERCENT, 50/60 CYCLES/SECOND PLUS OR MINUS 10 PERCENT. UNIT SHALL BE DESIGNED TO MEET THE SECAN RADIATION SECURITY CRITERIA REGARDING ELECTRONIC EQUIPMENT PROCESSING CLASSIFIED INFORMATION. INTERFACE UNIT IS TO BE CONTAINED WITHIN A STANDARD 19-INCH PANEL, MAXIMUM 3-1/2 INCHES IN HEIGHT AND 13 INCHES IN DEPTH. FUNDS HAVE BEEN SET ASIDE FOR 14 TARES, AND A BALANCE MAY BE APPROVED LATER.

4. WE UNDERSTAND THAT LITTON INDUSTRIES IS MOST ANXIOUS TO BE INCLUDED ON THE LIST OF QUALIFIED AND CERTIFIED FIRMS.

5. COPY OF OFFICIAL NOTIFICATION POUCHED TO COMMERCE. FIRESTONE

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